

Blackburn Starling Secures Multi Million Pound Contract with United Utilities



Blackburn Starling are delighted to announce their success in the securing of a multi million pound contract with United Utilities.

The three year agreement covers the supply of Switchboards and Motor Control Centre Equipment, and includes all aspects of design, manufacture, testing, installation, commissioning, training and full after sales support.

Having supplied control and automation systems to United Utilities as an approved supplier prior to the agreement, Blackburn Starling are familiar with their working practices and are confident of being able to fulfill the company's future needs over the next three years.

Following the £2.5m factory extension and re-organisation carried out over the last four years "the combination of additional capacity, strengthened resources and reduced costs has ensured we are in a position to meet the stringent demands of our broad customer base." Explained John Shenton, Sales & Marketing Director.

The standardisation of equipment required by United Utilities means that orders can now be processed straight through the system requiring minimal tendering and engineering time before manufacture commences.

John Appleton, electrical engineer in United Utilities' process design group, said: "We are looking forward to working in partnership with Blackburn Starling, delivering increased value for money for our customers and benefiting the business as we progress our five-year investment programme."

All the hard work that has been put into securing the United Utilities agreement and other large orders in new market sectors is coming to fruition, maintaining the company's strategy of growth over the next five years